

positive
resource
center

ANNUAL REPORT

PRRC
2016

Dear Friend, Thank you for the love and support you have shown Positive Resource Center (PRC).

With your help, we have been transforming the Bay Area for decades, helping those affected by HIV/AIDS, substance use, or mental health issues to realize their best selves by providing the support and the services they need to reclaim their lives.

Over the years we have grown, and we have changed. And, we will continue to grow and change to meet the needs of our clients and our community.

In 2016, PRC announced strategic partnerships and mergers with Baker Places, Inc., which provides comprehensive residential treatment services to people with mental health, substance abuse, and HIV/AIDS-related issues, and with AIDS Emergency Fund, an emergency financial assistance provider for low-income residents affected by HIV/AIDS.

PRC began the 2016 fiscal year with a budget of slightly over \$4 million. Because of our growth, today as we write this letter, the new PRC has an annual budget of over \$22 million, employs 250 people, and delivers services to nearly 5,000 clients annually.

As we continue to strengthen our services, we will continue to find new partners to thrive alongside us. And through it all, we will remain committed to the same core ideals we began with:

- We will be welcoming and accepting of ALL people.
- We will stand up, speak out, and provide both urgent and long-term support for those who too often are marginalized or ignored.
- And we will never, ever stop working to empower our clients by helping the whole person – moving beyond merely addressing their health and tackling the larger social issues that affect them.

With your help, we assist our clients realize their best selves. By helping them stabilize their housing, and developing the skills to find and keep a job. By overcoming substance and mental health issues, and securing income and healthcare benefits. And, most importantly, by giving them hope, and a path to new opportunities.

Together, we can shine a light on the causes that affect our clients and ensure they get the attention and respect they deserve. Because when people have the ability to realize their potential, to lead stronger and more productive lives, they add to – not take away from – the community.

Thank you for your continued commitment to PRC and to elevating our community by lifting up its most vulnerable members!

Sincerely,



Brett Andrews
Chief Executive Officer



Kent Roger
President, Board of Directors



Brett Andrews



Kent Roger

Financial Position Year End 2016

STATEMENT OF FINANCIAL POSITION

ASSETS 2016

CURRENT ASSETS

Cash and Equivalents	1,258,315
Cash Held by Others	19,165
Accounts Receivable	124,531
Government Grants Receivable	575,680
Pledges and Grants Receivable	43,110
Prepaid Expenses	9,709
Total Current Assets	2,030,510

Property and Equipment - Net 0

OTHER ASSETS

Beneficial Interest in Trust	345,000
Deposits	25,503

Total Assets 2,401,013

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES

Accounts Payable and Accrued Expenses	90,285
Vacation Accrual	93,245
Unemployment Trust Account	19,165
Total Liabilities	202,695

NET ASSETS

Unrestricted	1,773,976
Temporarily Restricted	424,342
Total Net Assets	2,198,318

Total Liabilities and Net Assets 2,401,013

STATEMENT OF ACTIVITIES

REVENUE, GAINS, AND OTHER SUPPORT 2016

Grants & Contributions	525,129
Government Grants	3,205,864
Program Service Fees	635,732
In-Kind Donations	-
Interest Income	1,180
Other Income	16,500
Total Revenue	4,384,405

EXPENSES

Program	3,222,120
General and Administrative	694,446
Fundraising	414,719

Total Expenses 4,331,285

Change in Net Assets 53,120

NET ASSETS

Beginning of Year	2,145,198
End of Year	2,198,318

2016 REVENUE

GOVERNMENT GRANTS

73%

PROGRAM SERVICE FEES

14%

GRANTS AND CONTRIBUTIONS

12%

IN-KIND DONATIONS/INTEREST/OTHER

<1%

2016 EXPENSES

PROGRAM

74%

GENERAL AND ADMINISTRATIVE

16%

FUNDRAISING

10%

CURRENT RATIO

CURRENT ASSETS / CURRENT LIABILITIES

10

(\$2,030,510 / \$202,695)

This ratio represents the ability of a nonprofit to meet short term obligations. Generally speaking, current ratios exceeding 1 indicates an ability to meet current obligations.

The financial statements presented here reflect the finances of Positive Resource Center prior to its merger activities with AIDS Emergency Fund and Baker Places, Inc.

Our Work





Benefits Counseling Program

PRC's Benefits Counseling Program provides benefits advocacy and direct legal representation to San Francisco residents in response to the need for economic justice and health access. We are committed to providing comprehensive, specialized, culturally competent, free legal benefits representation within a harm reduction and client-centered context to people living with HIV/AIDS or mental health issues. Our Equal Access to Healthcare Program was born from the need to identify and overcome barriers to healthcare access for San Francisco's HIV-positive community with the implementation of the Affordable Care Act. We provide services in English, Spanish, and Chinese.

1,521
clients served

224
notices of award

\$192,995
ongoing monthly benefits

\$3,424,161
in retroactive payments

555
providers, health workers and consumers attended our 32 Medical Benefits Counseling workshops on subjects including Healthcare Reform; Income Benefits & Medicare; Accessing Healthcare; and, Returning to Work, Long-Term Disabilities & Medicare

“The services provided by my pro-bono attorney at Positive Resource Center have been nothing short of a life-line and a life-saver. It would have been utterly impossible for me to have handled the SSDI/SSI application, review, examination and hearing process without her advocacy and support. I would have continued to suffer in the absence of the benefits rightfully due to me. This organization has secured my life position and family's well-being.”

- Benefits Counseling Program Client



Employment Services

PRC's Employment Services Program is a leader in the workforce development community. Our programs are designed to develop the individual skills needed by each client to increase their earning capacity and place them in a career of their choice. Clients have access to basic, intermediate and in-depth computer course trainings, workplace ethics and stress management workshops, career coaching, interview preparations, and communication skills workshops as well. Our Employment Specialists have direct access to employers, recruiters, short- and long-term employment opportunities throughout the Bay Area. Employment not only provides people with a means of earning, but it gives people with chronic illnesses a structure and purpose, providing a source of self-esteem, social interaction, interest, and satisfaction.

525
clients served

85
clients participated
in PRC's NextStep
computer skills training

56%
of clients attended
job search training workshops

\$19.93
is the average wage of
clients placed in employment
(over 53% higher than the
2016 San Francisco minimum
wage of \$13.00 per hour)

40%
of jobseekers placed
successfully in
long-term employment

“It is a fact that the Employment Specialists I have worked with know how to listen as well as teach. They care about the success of their clients, and enjoy their jobs. I have enjoyed learning what I need to know to get back into the workforce. San Francisco is very fortunate to have an organization like PRC. I would recommend PRC to anyone that would qualify to receive their services.”

- Employment Services Program Client

“..San Francisco is very fortunate to have an organization like PRC..”



Emergency Financial Assistance

AIDS Emergency Fund (AEF) offers immediate relief for HIV-positive individuals facing a monetary obligation they cannot meet. Such obligations include one-time rent subsidies and support with other essentials including utilities, household necessities, uninsured medical expenses, storage for belongings, move-in assistance, and even funeral expenses. Targeted efforts focus on eviction prevention and housing stabilization, as unstable housing is associated with elevated rates of preventable morbidity and mortality. Seventy-five (75) percent of clients receiving eviction prevention and housing stabilization support remain stably housed after 90 days. In 2016, 1,734 clients were served with \$910,697 made in emergency assistance via 3,244 payments.

“Thank you so much for helping me out in this nightmare of a dental issue. I don’t know what I’d have done without you and AIDS Emergency Fund. If there is ever anything I can do to return your kindness, please contact me. God bless.”

- AEF Program Client

UTILIZATION OF SERVICES

1,448
permanent housing

571
staying connected to support network

477
emergency housing

297
essential household necessities (utilities)

266
uninsured medical expenses

125
storage for belongings

14
move-in assistance

34
miscellaneous household necessities



Residential Treatment

Baker Places' residential treatment for substance use and mental health disorders meets immediate needs for detoxification, aids in recovery and stabilization, and provides opportunities for long-term supported housing. Individuals with serious substance use, mental health, and co-occurring disorders must achieve stabilization before accessing support services to move toward self-sufficiency. From the Joe Healy Detox Center and Grove Street for crisis residential treatment to specialized care in houses like Ferguson Place (for people living with HIV/AIDS) and Acceptance Place (for gay and bisexual men), Baker Places provides eleven alternatives for community-based treatment and long-term residential care.

IN OUR SUBSTANCE USE FACILITIES (BAKER SUPPORTED LIVING PROGRAM; FERGUSON PLACE):

100% of clients assessed annually for primary medical care, medical case management, and mental health and substance use treatment needs

87% of clients in service accomplished at least one major goal established in their Individual Service Plan

98% of clients who exit residential treatment secured housing appropriate to their needs

IN OUR SUBSTANCE USE FACILITIES (JOE HEALY DETOX CENTER; ACCEPTANCE PLACE):

83% of clients maintain abstinence or show a reduction of alcohol and other drug use

66% of clients successfully complete treatment or leave before completion with satisfactory progress
(as measured by discharge codes)

IN OUR MENTAL HEALTH FACILITIES:

87% of clients have an initial Treatment Plan of Care finalized within 60 days

62% of clients showed improvement in behavioral health, life domain functioning, or risk behaviors or strengths

All clients reduced acute psychiatric inpatient hospital episodes by at least

15% compared to the number of episodes by the same clients in the previous year

(Assisted Independent Living Program; Odyssey House)

2016 Donors

Thank you to our generous donors for their support of our work on behalf of people living with HIV/AIDS, substance use, and mental health conditions. Please accept our apologies for any omissions or misspellings.

PRC DONORS

\$100,000 +

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The San Francisco Foundation
San Francisco Office of Economic & Workforce Development
State of California Department of Rehabilitation

\$25,000 - \$99,999

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In Honor of my cousin
Patrick James who started this wonderful cause when it was just ABC. He would be so proud to see how many people have been blessed.

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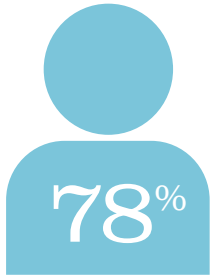
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Health Mental Health Program
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Client Demographics

The client demographics presented here reflect all three parts of the merged agency - Positive Resource Center, AIDS Emergency Fund, and Baker Places.

In all, 4,716 clients were served.

GENDER



Male

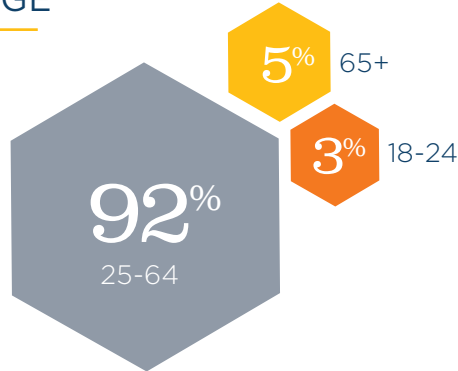


Female

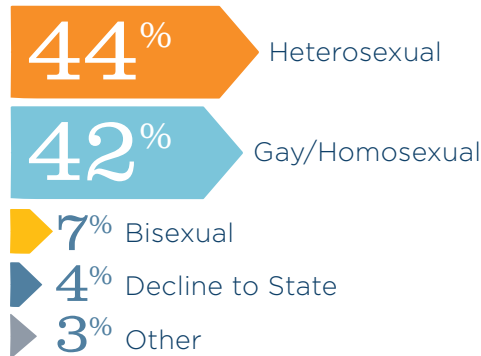


Transgender

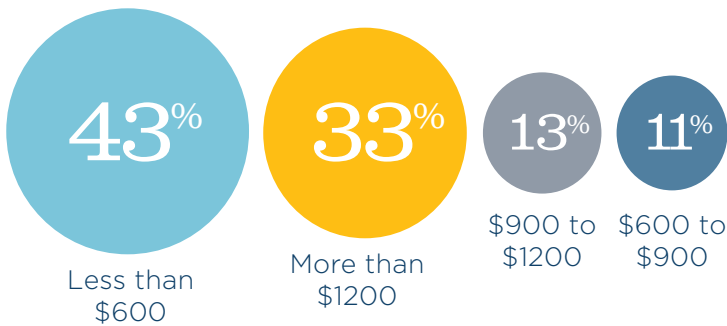
AGE



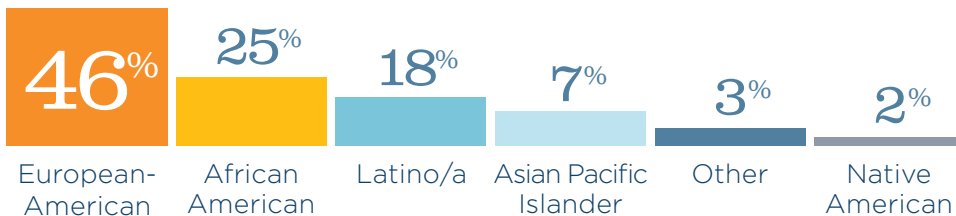
SEXUAL ORIENTATION



INCOME



RACE/ETHNICITY



NEIGHBORHOODS



Tenderloin



Other



SoMa



Mission



Nob Hill



Haight-Ashbury



Western Addition



Castro



Sunset



Ingelside-Excelsior



Bayview-Hunters Point

THE MISSION OF PRC is to help people affected by HIV/AIDS, substance use, or mental health issues better realize opportunities by providing integrated legal, social, and health services that address the broad range of social risk factors that impact wellness and limit potential.

OUR INTERCONNECTED SERVICES help provide nearly 5,000 clients per year with a path toward long-term stability and success. Services include emergency financial assistance for short-term security; legal representation for access to basic income and health care benefits for mid-term stabilization; and residential treatment, housing, and employment training for longer-term social rehabilitation.

Positive Resource Center

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www.positiveresource.org

 facebook.com/positiveresource

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 positiveresourcecenter.wordpress.com

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